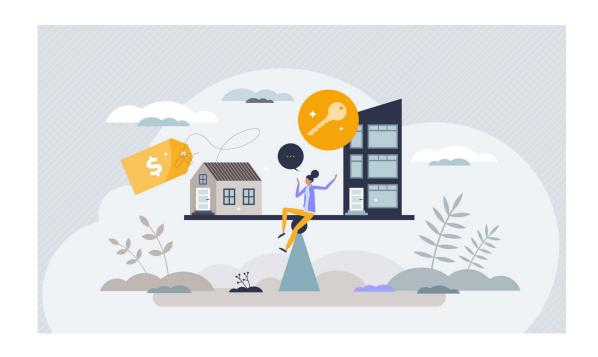
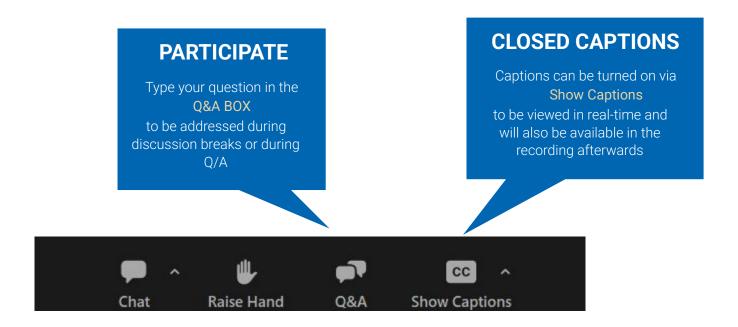


# **Regional Rental Wealth Building**

May 14, 2025 | 1:00 pm ET



#### **Webinar Control Panel**



#### **OUR MEMBERS**

AFN's greatest asset is our 200+ members dedicated to equitable wealth building for low and middle-income households.



#### **AFN ISSUE AREAS**



#### AFN works with its members across eight issue areas:



**Financial Health** 



Post Secondary
Education Without
Debt



**Climate** 



**Employment: Benefits & Income** 



Housing: Affordable Rental & Home Ownership



A Just Economy



**Business Ownership** 



Health



#### **AFN REGIONS**

#### **National Network with Local Impact**

AFN is a national philanthropic organization with strategic local impact, driven by regional chapters where grantmakers collaborate and learn together on issues of local significance. The collective insights of AFN's national and regional members shape and inform its work, ensuring both broad and locally responsive solutions.



#### **◆ 17 REGIONAL CHAPTERS**

Arkansas New Jersey
Bay Area New Mexico
Carolinas North Texas
Central Texas Philadelphia Metro

Connecticut Puget Sound

Greater Kansas City Oregon

Greater New York Sacramento Louisiana San Antonio

Memphis

#### 3 EMERGING REGIONS

Colorado Western New York South Texas

**30 MEMBER STATES** 

#### **Upcoming AFN Programs 2025**

Webinar June 5 @ 1:00 pm - 2:00 pm EDT

**Heirs' Property: Investing to Preserve Wealth** 

Webinar June 12 @ 1:00 pm - 2:15 pm EDT

**Expanding Retirement Savings through State IRA Programs and Addressing Barriers to Building Retirement Wealth** 



# **Speakers**



Rachel Levy-Culler
Housing Innovations
Senior Specialist
Credit Builders Alliance
(CBA)



Gregory Good Chief Real Estate Officer Invest Newark



Stephanie
Greenwood
Senior Strategy Officer
for Economic Justice
Victoria Foundation



Khaatim Sherrer El Executive Director Clinton Hill Community Action



Tina Corea (Moderator) Northeast Regional Program Officer Asset Funders Network



Speaker Bios



**Grantmakers Advancing Economic Equity** 



# Rent Reporting for Credit Building

May 14<sup>th</sup>, 2025

# Get Credit for Paying Rent!





Payments are reported to the major credit bureaus



See the changes reflected on your credit report!





# Why Rent Reporting?

Strong credit increases access, affordability, and options for

Financial products

Rental housing

**Utilities** 

Cell phone plans

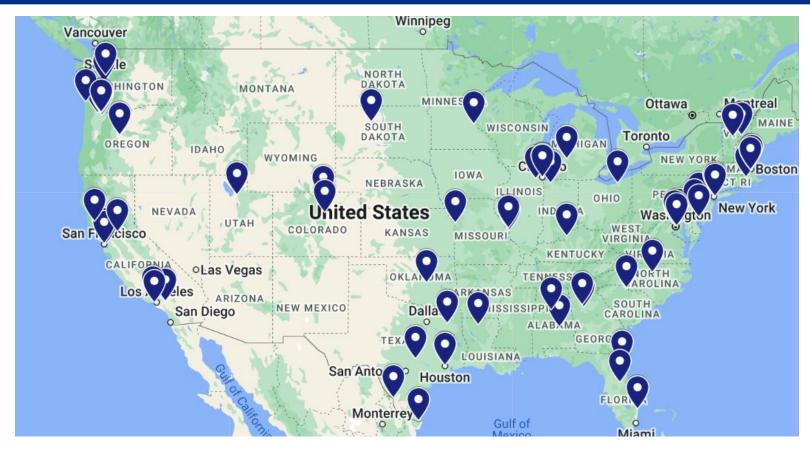
Insurance products

**Employment** 

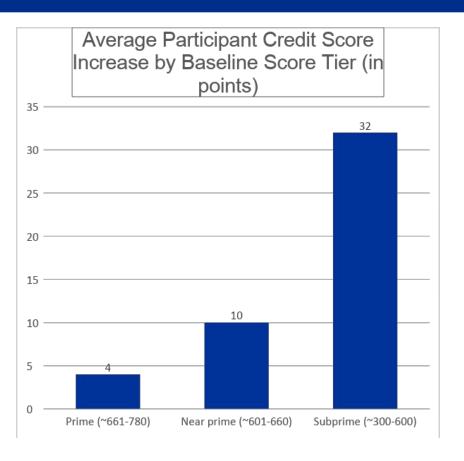
Asset & wealth building



# **CBA & Rent Reporting**



# Rent Reporting Pilot Results





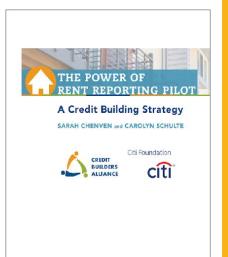
#### Unscoreable Pilot Results

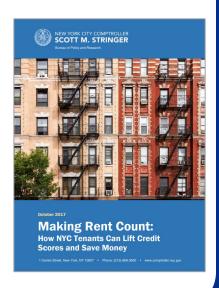
100% of residents with no trades transitioned to the thin-file category and are now scoreable by VantageScore 3.0

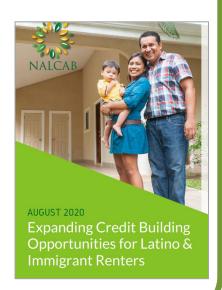
Risk Segment	Percentage of Unscoreable Population	Average VantageScore 3.0 before	Average VantageScore 3.0 after
Prime (~661-780)	72%	N/A	688
Near prime (~601-660)	28%	N/A	646
Subprime (~300-600)	0%	N/A	N/A
Total	100%	N/A	676

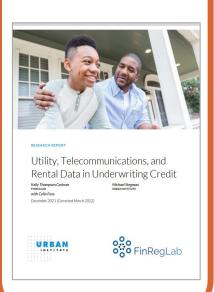


### Rent Reporting Momentum: Research











### Rent Reporting Implementation Cohorts

- Information session(s) and Request for Applications
- Housing provider selection
- Subgrants to housing providers to support rent reporting program launch
- Implementation training
- 1:1 technical assistance
- On-demand credit training for staff



# Implementation Training

- Rent Reporting Implementation 101
- Choosing a Reporting Mechanism
- Resident Engagement
- Program Management
- Tracking Impact
- Credit Building Support for Residents



# Regional Implementation Highlight: NJ

Gateway Community Action Partnership – Bridgeton, NJ

Funder: TD Charitable Foundation

- Enrollment started four months after cohort launch
- Close to if not at 100% residents enrolled due to opt-out



# Regional Implementation Highlight: NY #2

Funder: City of Rochester - Office of Financial Empowerment

- Resident enrollment starting May 2025
- 3 housing providers in Rochester, NY



# Regional Implementation Highlight: NY #1

Funder: Wells Fargo

- Resident enrollment starting now
- 7 housing providers
  - Buffalo
  - Long Island
  - NYC (4)
  - Salamanca



# Regional Implementation Highlight: NY #3

Funder: Citi

- Resident enrollment starting May 2025
- 3 housing providers
  - NYC
  - San Franciso and Los Angeles
  - Washington, D.C.



#### Visit

www.rentreportingcenter.org

#### Read

Additional

Resources

- The Power of Rent Report (CBA 2015 Pilot Report)
- NALCAB's Rent Reporting Pilot Report
- Rent Reporting Case Studies

#### Watch

- DCHA Rent Reporting Story on our website.
- Renter-facing rent reporting video on our website.

#### **Contact Us**

rentreporting@creditbuildersalliance.org





**Grantmakers Advancing Economic Equity**